

abbvie

JEFFERIES HEALTHCARE CONFERENCE

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Forward-Looking Statements and Non-GAAP Financial Information

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AbbVie Mission

Create an innovation-driven, patient-focused, specialty biopharmaceutical company capable of achieving top-tier performance through outstanding execution and a consistent stream of innovative new medicines



**Compelling Patient
Benefit**

**Differentiated
Clinical Performance**

Economic Value

Elevate standard of care and address significant unmet need

AbbVie: A Unique Investment Opportunity, Positioned for Growth

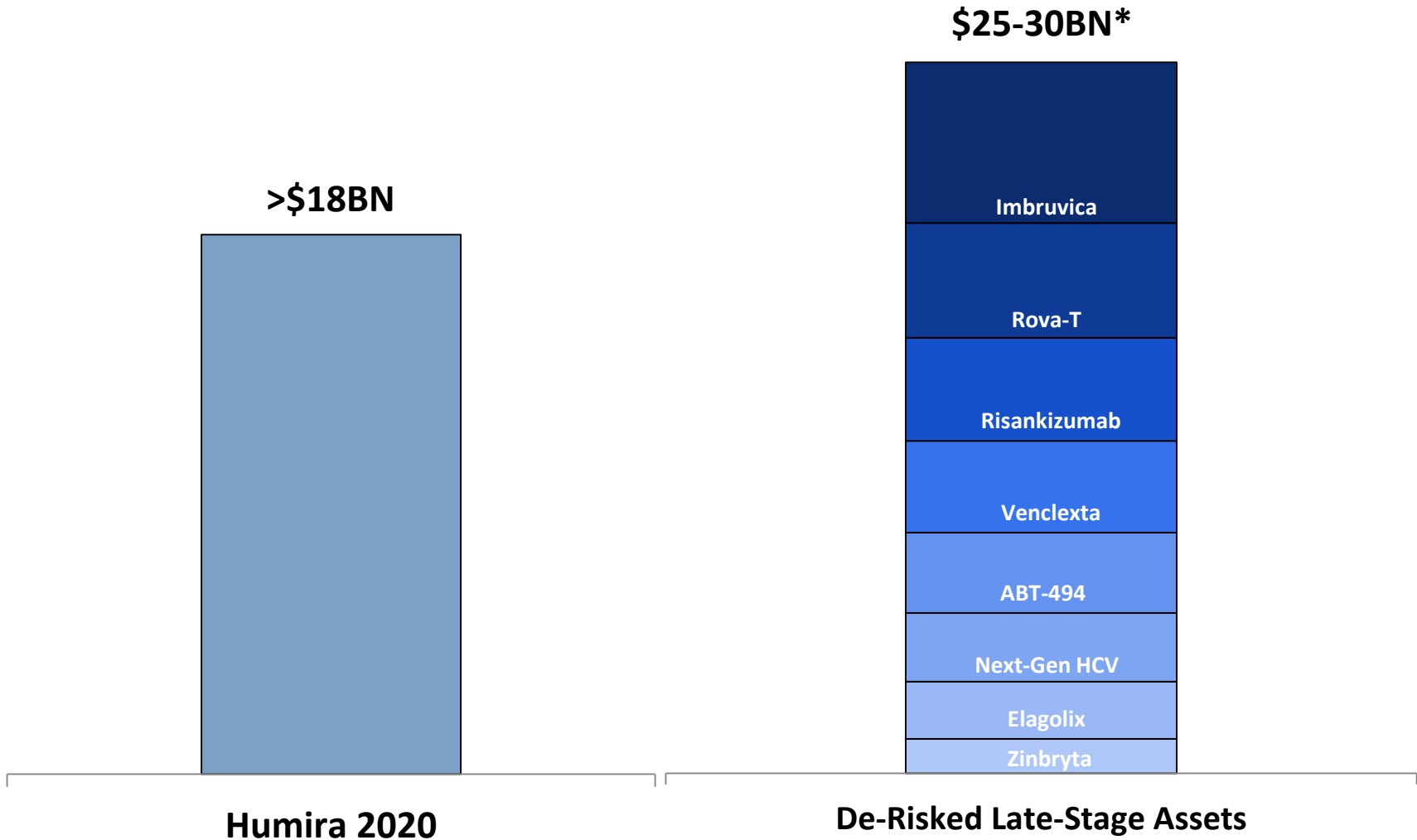
Unique Investment Opportunity

- **Compelling, de-risked late-stage pipeline poised to fuel long-term growth**
- **Early-stage pipeline includes programs with the potential to dramatically re-state standard of care**
- **Strong track record of execution**
- **Attractive return of capital philosophy, balanced between supporting growth and returning cash to shareholders**
- **Remain committed to delivering on our long-term objectives**

Positioned for Growth

- **Strategically positioned in attractive, high-growth market segments**
- **Expect to deliver top-tier revenue growth through 2020**
- **Management committed to significant margin expansion; targeting 2020 operating margin of greater than 50 percent**
- **Committed to strong and growing dividend**
- **Double-digit EPS growth on average expected through 2020**

Magnitude of Near-Term Growth Assets Alone Ensures Substantial Growth Beyond 2020



*Represents nominal peak-year revenue opportunity for eight key near-term growth assets

8 Near-Term Growth Assets are Significantly De-risked

Asset	Details
Imbruvica <i>On-market with five approved indications, additional indications expected over next several years</i>	Currently approved for five indications, including recent label update to include 1L CLL; numerous mid- and late-stage studies underway for range of blood cancers
Venclexta <i>On-market with initial indication, additional indications expected over next several years</i>	First-in-class Bcl-2 inhibitor recently approved for first indication; mid-to-late stage development ongoing for numerous hematologic malignancies
Zinbryta <i>2016 Launch</i>	Pivotal data demonstrated significant benefit vs. active comparator; recently received FDA approval
Next-Gen HCV <i>2017 Launch</i>	Mid-stage data indicate combination can deliver cure rates approaching 100% across genotypes; pivotal data expected 2H16
Elagolix <i>2018 Launch</i>	Compelling profile illustrated in two registrational trials; on track for regulatory submission in 2017
ABT-494 <i>2019 Launch</i>	Phase 2 RA trials demonstrated potential for best-in-class profile in TNF-IR and MTX-IR; comprehensive Phase 3 program now underway
Risankizumab <i>2019 Launch</i>	Phase 2 Ps study illustrated potential for best overall profile; Phase 3 currently underway, with potential to advance in several other immune-mediated conditions
Rova-T <i>2018 Launch</i>	Compelling Phase 1/2 data in relapsed SCLC; Phase 3 underway; potential in a variety of solid tumors with DLL 3 expression

Rova-T and I/O Agents in Relapsed SCLC Trials (ASCO 2016)

Regimen	Mono/ Combo	ORR	CBR (ORR + SD)	mPFS (months)	mOS (months)	1-Yr OS Rate
Historical 3L SOC (benchmark for TRINITY pivotal – Simos '14)		18%	51%	2.0	4.7	12%
Rova-T DLL3 High	Single Agent	39%	89%	4.3	5.8	32%
Nivo 3	Single Agent	10%	32%	1.5	4.4	33%
Nivo 3 + Ipi 1	Combo	19%	36%	1.5	6.0	35%
Nivo 1 + Ipi 3	Combo	23%	44%	2.8	7.7	43%

Based on data presented at ASCO – Nivo/Nivo+Ipi presented on June 4, 2016; Rova-T presented on June 5, 2016.

Evolving Treatment Paradigm in Small Cell Lung Cancer

Rova-T +/- Chemotherapy

- Specifically targets Tumor Initiating Cells, the drivers of tumor growth and progression
- Maximizes objective response and disease control
- Therapy guided by a reliable predictive biomarker (DLL3)

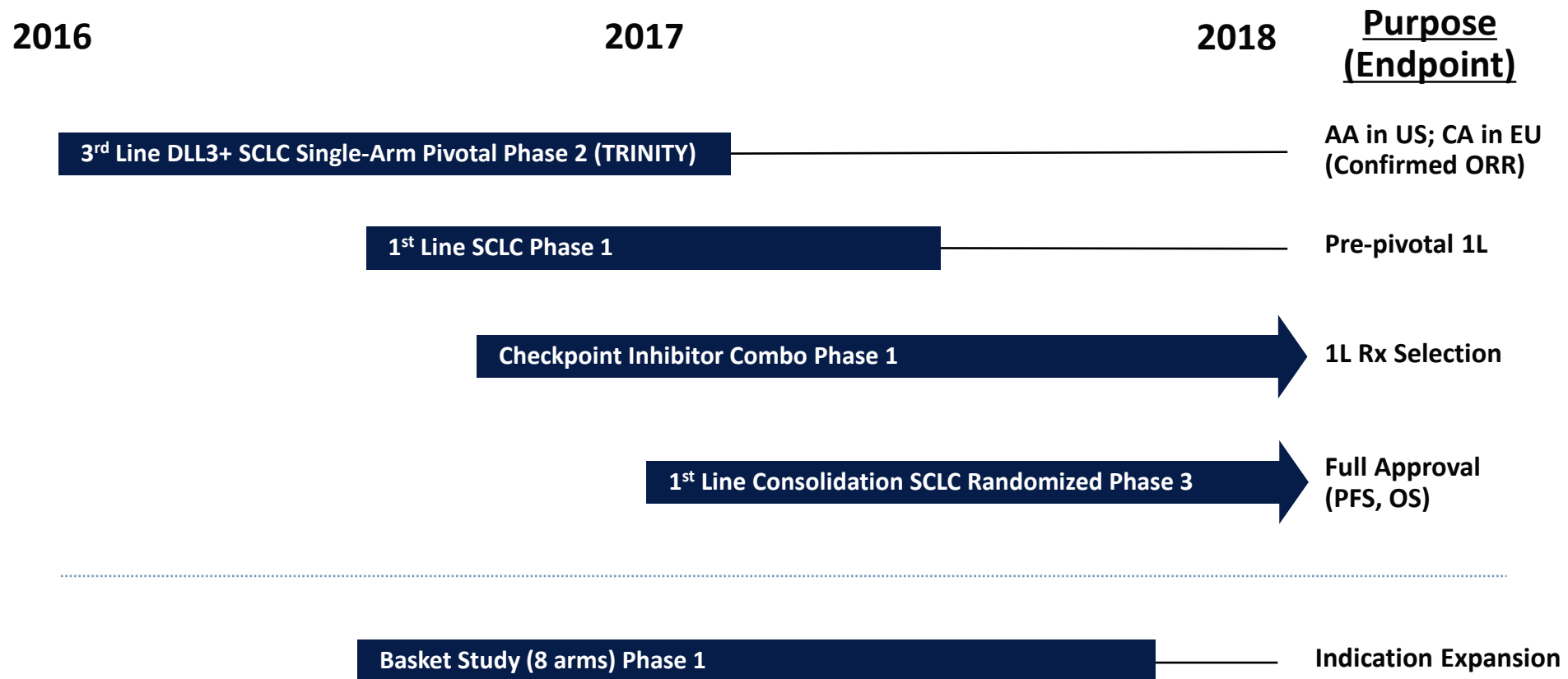
Immuno-Oncology

- IO therapy provides attractive approach for ongoing maintenance therapy and tumor surveillance

Complementary Activity of Rova-T and Immuno-Oncology Agents

- Strong pre-clinical rationale for additive activity of ADCs and checkpoint inhibitors
- Rova-T and IO therapy both delivering objective responses and survival in excess of standard of care with two very different mechanisms of action
- Largely non-overlapping toxicity profiles
- Combination treatment may provide the best opportunity for long-term favorable outcomes for SCLC patients

Rova-T Clinical Development



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